

# KONCORD

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## INC

## Who We Are

At KoncordINC, we empower healthcare providers by strengthening their financial health through streamlined revenue cycle management. With over a decade of industry experience, our expert team delivers tailored solutions designed to enhance financial performance—whether you are a solo practitioner or a multi-specialty organization. From accurate claims processing to precise patient billing, we ensure every dollar is accounted for and reinvested in your growth. Guided by a vision to drive innovation in healthcare, we are committed to helping providers achieve financial success while delivering exceptional patient care.

## Why Choose Us

- 1 Expertise in Billing
- 2 Customized Solutions
- 3 Dedicated Support
- 4 Transparent Pricing
- 5 Transparent Reporting

## Our Services

Credentialing

Medical Billing

Medical Coding

Denial Management

A/R Management Services

RCM Solutions

Care Gap Analysis

APM Consultation

RPM/CCM Services

Contact Us

[connect@koncordinc.com](mailto:connect@koncordinc.com)

[www.koncordinc.com](http://www.koncordinc.com)

# CREDENTIALING SERVICES

Credentialing is a critical process for every healthcare provider and facility. Without it, providers can't bill insurance companies or deliver in-network care through approved payer networks. At KoncordINC, we simplify and manage the entire credentialing process for you—so you can focus on patient care, not paperwork.

- Credentialing Assessment & Strategy
- Profile Setup & Application Prep
- Submission to Payers
- Ongoing Monitoring
- Recredentialing Alerts
- Reporting & Compliance

Intuitive Network for  
Claims



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# MEDICAL BILLING SERVICE

Ensure timely and accurate payments for your practice, Every healthcare organization and provider deserves fair, accurate, and timely payments. However, mastering the revenue cycle can be complex. We provide expert support to improve your financial performance by delivering

- Insurance Verification
- Accurate Coding
- Claims Submission & Tracking
- Accounts Receivable (A/R) Management
- Revenue Cycle Analytics  
*(Includes expert support from our Denial Management team)*

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# MEDICAL CODING SERVICE

Reduce claim denials with precise, compliant coding. At KoncordINC, we understand the vital role of medical coding in reimbursement and regulatory compliance. Our coding services for general practices optimize revenue, reduce denials, and ensure full compliance with evolving payer rules through

- ICD-10, CPT, and HCPCS Coding
- Chart & Encounter Review
- Specialty-Specific Coding Expertise
- Coding Audits
- Compliance Monitoring

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# DENIAL MANAGEMENT SERVICE

Recover lost revenue swiftly with proactive denial solutions, We help healthcare providers quickly resolve denied claims and recover revenue. Our proactive approach supports solo and small-to-medium practices in navigating complex insurance denials, ensuring your practice receives what it deserves. Services include

- Denial Analysis
- Appeals and Resubmissions
- Denial Prevention
- Revenue Recovery
- Customized Solutions

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# ACCOUNTS RECEIVABLE SERVICE

Improve cash flow by efficiently managing outstanding payments, Our streamlined A/R solutions reduce delays, minimize rejections, and ensure your practice receives the revenue owed. We handle claims follow-up, denial management, revenue reporting, patient collections, and offer customized A/R options to relieve your team's burden.

- **Claims Follow-Up**
- **Revenue Reporting**
- **Patient Collections**
- **Customized A/R Solutions**  
*(Integrated with denial resolution and appeals support)*



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# REVENUE CYCLE MANAGEMENT

Optimize financial performance while reducing administrative burdens, KoncordINC specializes in efficient RCM services tailored to empower healthcare providers to focus on patient care. Our solutions optimize revenue management and collection through

- Financial Clearance
- Coding Support
- Claims Submission & Follow-Up
- Accounts Receivable (A/R) Management
- Revenue Cycle Analytics  
*(Supported by our Denial Management expertise)*

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# CARE GAP ANALYSIS

Close gaps in patient care to improve outcomes and boost revenue. Our Care Gap Analysis services help identify, track, and close care gaps that affect quality metrics and reimbursement. We support preventive care, chronic disease management, and follow-ups with

- EHR Integration
- Patient Outreach Lists
- Gap Identification & Prioritization
- Reporting & Analytics
- Custom Workflows



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# ADVANCED PAYMENT MODEL

Transition confidently to value-based care for higher quality scores and reimbursement. We guide healthcare providers through APM readiness and compliance for programs like MIPS, ACOs, and Medicare Advantage with services including

- ➔ Eligibility & Readiness Assessment
- ➔ Program Selection Guidance
- ➔ Quality Measure Alignment
- ➔ Financial Impact Analysis
- ➔ Risk MWorkflow Optimizationmanagement Planning
- ➔ Workflow Optimization
- ➔ Ongoing Support & Compliance Monitoring

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# RPM/CCM SERVICES

Enhance patient outcomes and streamline care delivery with RPM and CCM

Our end-to-end Remote Patient Monitoring (RPM) and Chronic Care Management (CCM) services reduce administrative burdens while boosting reimbursement and quality care by providing

- ➔ Patient Enrollment & Consent Management
- ➔ Device Provisioning & Monitoring
- ➔ Care Coordination & Communication
- ➔ Time Tracking & Documentation
- ➔ Billing & Compliance Support
- ➔ Monthly Reporting & Analytics

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